

DFI

Investor Conference 2025 Q3 Results

Nov 17, 2025





Agenda

- 2025 Q3 Financial Results and Business Summary
- Operational Outlook
- Q & A

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans, and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements, whether due to new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.



— 2025 Q3 Financial Results and Business Summary

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

	2025 Q2		2025 Q3		2024 Q3	
Net sales	2,900,324	100.0%	2,772,458	100.0%	2,524,804	100.0%
Cost of Good Sold	(2,141,996)		(2,100,593)		(1,828,360)	
Gross Margin	758,328	26.1%	671,865	24.2%	696,444	27.6%
Operating Expenses	(535,972)	-18.5%	(525,218)	-18.9%	(512,562)	-20.3%
Operating Income	222,356	7.7%	146,647	5.3%	183,882	7.3%
Non-operating Income and Expenses	(37,707)		(251)		(25,990)	
Profit(Loss) before Tax	184,649	6.4%	146,396	5.3%	157,892	6.3%
Net Income	139,785	4.8%	106,307	3.8%	119,630	4.7%
Shareholders of the company	101,589	3.5%	75,265	2.7%	92,033	3.6%
EPS(NT\$)(a)	\$0.89		\$0.66		\$0.80	

(a) EPS was calculated based on total Weighted -average

Outstanding shares (thousand shares)

114,488

114,488

114,488

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

	YTD		YTD	
	2025 Jan.-Sep.		2024 Jan.-Sep.	
Net sales	8,271,682	100.0%	6,598,766	100.0%
Cost of Good Sold	(6,102,538)		(4,788,913)	
Gross Margin	2,169,144	26.2%	1,809,853	27.4%
Operating Expenses	(1,600,736)	-19.4%	(1,431,766)	-21.7%
Operating Income	568,408	6.9%	378,087	5.7%
Non-operating Income and Expenses	(57,674)		(32,343)	
Profit(Loss) before Tax	510,734	6.2%	345,744	5.2%
Net Income	384,805	4.7%	255,646	3.9%
Shareholders of the company	283,412	3.4%	216,867	3.3%
EPS(NT\$(a))	\$2.48		\$1.89	

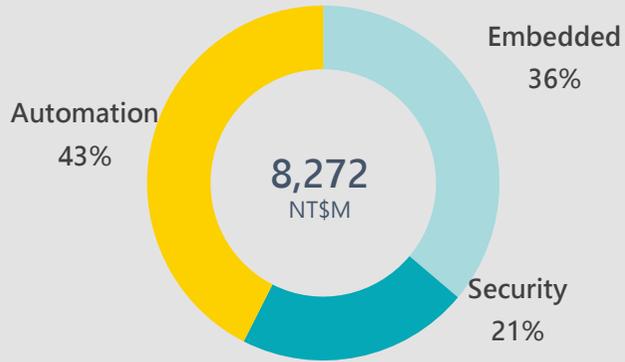
(a) EPS was calculated based on total Weighted -average

Outstanding shares (thousand shares)

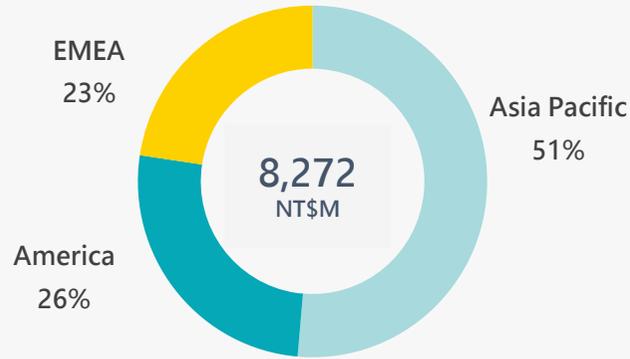
114,488

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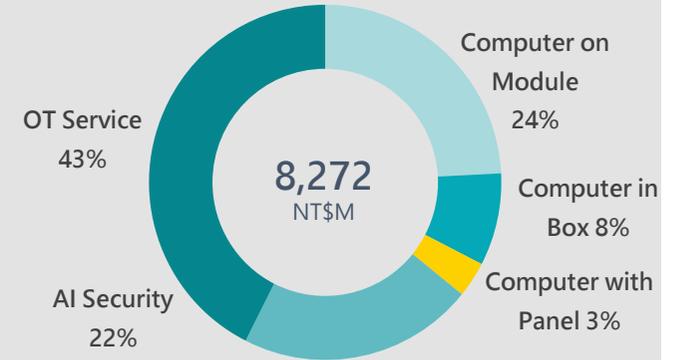
2025 Application



2025 Territory



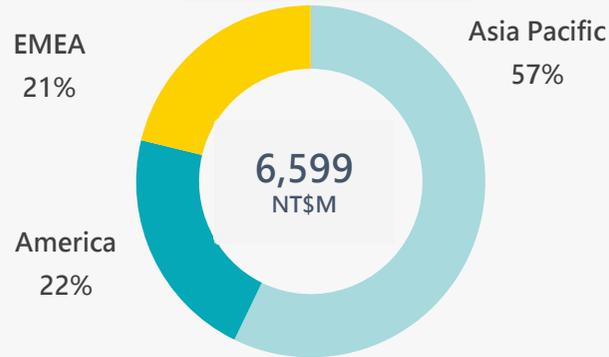
2025 Product



2024 Application



2024 Territory



2024 Product



Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

	2025.09.30		2024.12.31		2024.09.30	
Cash and cash equivalents	2,155,736	18%	2,512,850	21%	2,469,074	21%
Accounts receivable (Including the related parties)	2,141,804	18%	2,391,984	19%	2,111,127	18%
Inventories	2,365,640	20%	2,079,464	17%	2,111,401	18%
Property, plant and equipment	2,201,856	19%	2,287,843	19%	2,304,026	19%
Total assets	11,838,682	100%	12,338,424	100%	11,948,842	100%
Current liabilities	4,046,922	34%	4,224,426	34%	4,618,115	39%
Non-current liabilities	2,078,257	17%	2,276,771	19%	1,951,867	16%
Equity	5,713,503	49%	5,837,227	47%	5,378,860	45%
Net Worth/Share(NT\$)	29.47		30.67		27.72	
Net worth per share was calculated based on total outstanding shares(thousand shares)	114,488		114,488		114,488	

Key Financial Ratios (Consolidated)

	2025.09.30	2024.12.31	2024.09.30
AR Turnover(Days)	75	84	84
Inventory Turnover(Days)	100	125	114
AP Turnover(Days)	74	69	73
Cash Conversion Cycle(Days)	101	140	125
ROE(annualized) (a)	8.9%	9.1%	6.6%
Current ratio	170%	170%	149%
Fin.Debt(b)/Total Assets	26%	27%	24%

(a)Annualized net income / Average total equity

(b)Fin.debt included long term and short term financial debts



二. Operation Outlook

Strengthening Taiwan Manufacturing and Global Partnership Ecosystem



Flexible Manufacturing Capacity with Tailored Production SOP

Leveraging corporate group manufacturing capabilities, DFI delivers fast, flexible production — from small batches to high-volume orders.

	VIETNAM - Hanoi	CHINA - Suzhou	TAIWAN - Taoyuan	GLOBAL - CM Partners
Manufacturing Capacity				
PCB Assembly	✓	✓	✓	✓
System Assembly	✓	✓	✓	✓
Global Supply Chain	<ul style="list-style-type: none"> • Global Sourcing • Customer's Consignment 			

Modular Design. Trusted Quality. Faster Delivery.



Rugged Edge AI Computing Platforms

Extreme Reliability. Extreme Edge AI.



**Defense:
Radar / Drone / Marine**



**Outdoor Surveillance
System**



Wind / Solar Power



Smart Grid



Train Collision Avoidance



Unmanned Surface Vehicle



Smart Mining



Gas / Oil

DFI Rugged Platform Ready for Extreme Environments / Mission-Critical

Wide-temp Board-level Products



Ruggedized Edge AI Systems



IP-rated Tablets & Touch Displays



Intelligent Robotics Platforms

Reliabilities & Rugged

- DFI's On-device OOB (Out-of-Band) functions for the troubleshoots
- Wide-temperature operation, 24/7 reliability
- Long-term longevity support & global services

Power up Its Edge AI Computing Performance

- Expanding the M.2 AI Ecosystem: **DEEPIX HAILO** memryX
- COTS / customized designs at hardware, BIOS, or firmware level
- DFI offers full support for x86 or ARM, also x86 & ARM all-in-one

Compact & Diverse Form Factors

1.8" / 2.5" / 3.5" / 4" SBCs



intel

AMD

nvidia

Open Frame Panel PCs



Ultra Compact Fanless Systems



NXP

Qualcomm

AI Inference Systems



Rackchip



Autonomous Patrolling AMR



EOD Robot AMR



Warehouse Logistic AMR



Forklift AMR



Farming AMR



Mower AMR



Cobots AMR in Manufacturing



Delivery AMR



三. Q & A

Thank you